

WHY THE PERFECT FRANCHISE?

Thanks for taking the time to connect with The Perfect Franchise (**TPF**). We are here for the sole purpose of helping you optimize your life through franchising.



HERE ARE SOME OF THE IMPORTANT REASONS WHY PEOPLE ENGAGE US:

GOAL CLARIFICATION

Most people reach a point in their lives where they question the path they are on and have uncertainty about the future. That is both normal and natural as the path you chose earlier in your life may not hold the same allure. Your skills, values, and means have changed. Reassessment is a valuable process. We can help you clarify what is important to you.

FRANCHISE EDUCATION AND WISDOM

Franchising is different from the rest of the business world and it can be difficult to properly gather, assimilate and analyze franchise business opportunities. At TPF, we educate you on the ins and outs of franchising, guide you, provide insider insights and answer your questions.

SAVE YOU TIME

At TPF, we understand that it's both an art and a science to match you with the best franchising options. In addition to enabling better outcomes, TPF streamlines matching and discovery by only showing you strong franchise models that are a good fit for you.

TURN FEARS AND UNKNOWNS INTO FACTS

Fear is a natural part of change and this is true of franchise exploration. We help you manage fears by replacing the unknowns with facts and normalizing concerns through education and coaching.

RISK REDUCTION

The franchise sector consists of thousands of brands. At TPF, we narrow the universe to leading brands. We take the time to diligently match you to brands that resonate with your skillset and objectives, and provide you with tools and insights to get the most out of exploration, help you assess opportunities and calibrate risks. All of this allows you to make better, more informed decisions.

MAXIMIZE DECISION MAKING

Deciding what career path to take and making a significant investment is one of the most important decisions you can make. You want to do everything to maximize the decision and we can help you.

THE TPF PROCESS

STEP

BY

STEP

The TPF process has helped thousands of people, just like you, successfully explore franchise business ownership. The process is structured to help you make an informed decision about whether you should or should not join a franchise, and if you do, which franchise is the best fit for you. During the exploration process, you will need to commit up to 3-5 hours a week for interaction with franchisors, franchisees, reviewing documents and videos, exploring funding options and speaking with your TPF consultant. Parallel to the TPF process, each franchisor has their own process that they take you through so they can decide if you will be awarded a franchise. Just as you vet them, they are vetting you.

THE PERFECT FRANCHISE PROCESS

STEP 1: IDENTIFY AND CALIBRATE YOUR PRIORITIES

We take the time to understand your personal, professional and financial goals along with your skillset, strengths and interests - anything that is important to matching you to a franchise brand. At the same time, we share the basics of franchising - the more you know the better your outcomes.

STEP 2: MATCH YOU TO THE RIGHT BRANDS

Based on your goals and interests, we identify brands that are a great fit for you. Part science and part art, franchise matches are identified that meet your unique goals and objectives.

STEP 3: EVALUATE COMPATIBLE FRANCHISES

During due diligence you will speak regularly with the franchisors, review documents and speak with franchisees. Our proprietary 6 factor due-diligence process guides you as you learn everything needed to make an informed decision.

CLIENT FEEDBACK

"*The Perfect Franchise* truly helped me from start to finish. I highly recommend working with them."

"I cannot overstate how helpful **The Perfect Franchise** has been (and continues to be) in helping me select the best franchise opportunity for me and my family."

"The Perfect Franchise's principles-based approach to business, coupled with an unwavering client-first mindset, makes them an outstanding partner and an ideal collaborator."

"The Perfect Franchise's advice and guidance in selecting the right franchise were spot-on, balanced, and thoughtful. We highly recommend them to anyone undergoing this process."

"The Perfect Franchise is the best and I highly recommend working with them if you want to explore the purchase of a franchise. They made sure I was totally comfortable in the process, which made finding the right fit for me a very pleasant experience."

Frequently Asked Questions:

Why The Perfect Franchise?

We work with hundreds of leading brands in every major franchise category, including home services, business services and retail.

How do you charge for your services?

Our services are free of charge for our clients. Our business model is sustained through partnerships and affiliations with franchisors who compensate us. That said, we work for you!

How long does the franchising process typically take?

The time frame can vary, but generally, candidate explore for 2 to 3 months before making a decision. That said TPF supports our clients ensuing they have the time to make an informed decision!

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